



Inside & Outside Sales
Quote and Follow-up



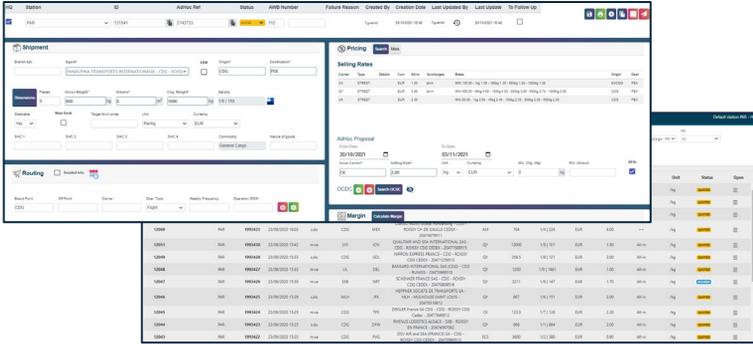
Management
Steer your activity



Customer Service & Invoicing
Check your rates

ONLY GOOD REASONS TO USE

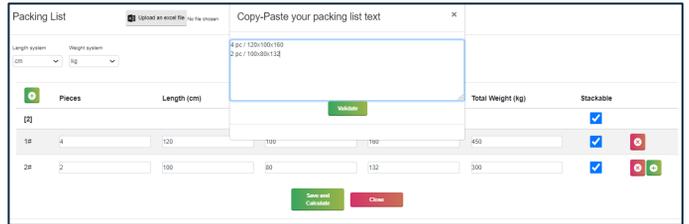
1 CREATE, STORE AND FOLLOW UP ON A QUOTE



- Capture the shipment details.
- Add any relevant information.
- Save, quote and follow-up.
- Search easily for a quote.
- Change the status either manually to rejected, or automatically to booked, expired or cancelled.

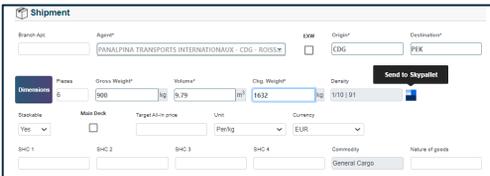
2 UPLOAD A PACKING LIST

- Capture automatically the pieces details (IA component) or upload a packing list via:
 - an EXCEL file
 - a TXT file



3 SYSTEM INTERACTIONS CAPABILITIES

- Access SkyPallet (by Wiremind Cargo) directly to run the calculation and get the recommended chargeable weight and ULD plan.



- Directly send an FFR from Quantum to your CMS or to any e-mail address.



4 CHECK FLIGHT SCHEDULE AND CAPACITY

- Get connected to the CargoSpot « Availability Search » feature to:
 - Call the routing engine
 - Check the flights and capacity





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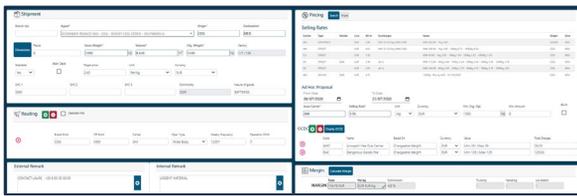


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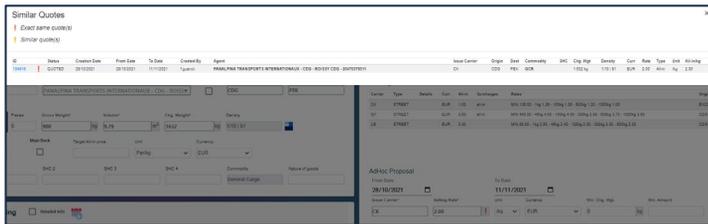
5 DETERMINE A RATE & APPLICABLE ODCs

- Avoid piles of paper*
- Everything is in one system
- Better comparison of past quotes
- Automatic creation of adhoc in your CMS
- Get and display the ODCs applicable for your quote in just one click!



Code	Name	Based On	Currency	Value	Total Charges
AWC	Agency/Bill Fee Due Carria	Per Awtb	EUR	Min: 29.5	29.50
CGC	Electronic Data Processor	Per Awtb	EUR	Min: 3	3.00
RAC	Dangerous Goods Fee	Per Awtb	EUR	Min: 115.5	115.50

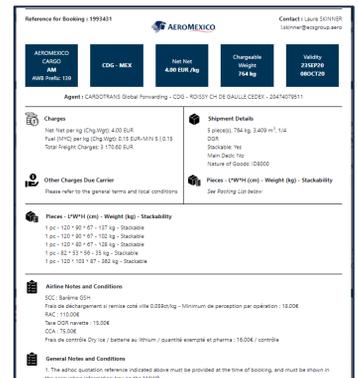
6 BE AWARE OF SIMILAR QUOTES



- Get a warning whenever you are entering a quote having similar criteria as existing quotes
- Avoid undercutting quotes among same station or between cross bordering countries

7 ENSURE PROFESSIONAL COMMUNICATION

- Quantum generates a template to summarize your adhoc offer, which you can copy paste in your email or send as an attached pdf file. It can be customized with the airline logo and its color). The template includes:
 - Shipment details
 - Pricing offer (incl. ODC)
 - Routing & Remarks (if any)
 - Airline Notes & Conditions
 - General Notes and Conditions



8 REPORTING ON YOUR ADHOC ACTIVITY

- Use Quantum internal reporting tool for short-term data. Analyse your quotes per airline, agent, origin, destination, etc.



WANT TO KNOW MORE? SEND US AN ENQUIRY!
quantum.support@quito.aero